

Agile Team Setup

Amidst the pandemic companies are struggling. They must (re)think carefully where they invest their resources; equipment, people and money. What is your game plan? Are you interested to improve communication and collaboration, accelerate growth and drive performance? A process should deliver products or services that the customer wants, at a price that reflects only the value the customer is willing to pay for. Waste should be eliminated. Based on our experience, we share key elements of Agile Team Setup

Upstream Capital – *your dedicated partner to help realize your company's full potential, driven by data analytics*

- 4 we accelerate growth and optimize operational expenses with continuous improvement
- 4 we believe in hands-on value creation and create strategic options throughout the business life cycle
- 4 we align business strategy with operations. We drive customer satisfaction and productivity; helping supply products and solutions of outstanding quality, cost efficiently with shorter delivery times

How we differentiate ourselves

- 4 unbiased and objective advice to the benefit of our clients
- 4 hands-on strategic and operational value added approach. We work on-site with our clients in order to accelerate sustainable growth and value creation together
- 4 unique combination of skills business development, business transformation, corporate finance, capital raising, data science, lean six sigma and performance improvement

Our Services

Business Planning

- 4 A company wants to design a business growth plan, with strategic roadmap how to accelerate sales with an efficient and effective expense base

Business Transformation

- 4 A company wants to maximize value and eliminate waste. Based on data analytics, a company aims to optimize the flow of people, equipment and cash

Corporate Finance

- 4 Raising Capital - a company is seeking either growth capital or acquisition financing
- 4 Recapitalization - a company may seek to recapitalize its ownership structure to attract external investors or take out existing shareholders
- 4 Restructuring – a company wants or needs to (re)negotiate to improve or reset its financing terms and conditions
- 4 M&A and Valuation - Shareholders (incl. PE portfolio companies) are considering to sell the company

Agile Team Setup

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- 1) Why you should transform? To improve communication and collaboration. This is also a proven way of working to accelerate growth and drive performance
- 2) Re-define your profit zone, based on data analytics. Reorganize your equipment, people and cash around value streams with crystal clear roles & responsibilities (KPI trees and RACI)
- 3) Handpick your agile team members wisely. Be patient, each team goes through four phases; forming, storming, norming and performing
- 4) This setup has these roles; business owner + scrum master + product owner + subject matter expert(s) + development team & stakeholders
- 5) Agile Team Setup is driven by self-organizing and cross functional teams. They are organised around three phases (1) design & development, (2) operations & support and (3) marketing & sales
- 6) Key principles are self-managing + cross functional + ideally co-located + dedicated (100% commitment/ no side business) + long-lived

Contact us

In case you require support, please contact us

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