

Agile Lean Business Transformation

Amid COVID-19 multiple companies with a proven track record are struggling to survive. What is your game plan? What is your structured approach to become future proof? Based on our experience, we share a structured approach how to develop a successful agile lean business transformation

Upstream Capital – *your dedicated partner to realize your full potential, driven by data analytics*

- 4 we accelerate growth and optimize operational expenses with continuous improvement
- 4 we believe in hands-on value creation and create strategic options throughout the business life cycle
- 4 we align business strategy with operations. We drive customer satisfaction and productivity; helping supply products and solutions of outstanding quality, cost efficiently with shorter delivery times

How we differentiate ourselves

- 4 unbiased and objective advice to the benefit of our clients
- 4 hands-on strategic and operational value added approach. We work on-site with our clients in order to accelerate sustainable growth and value creation together
- 4 unique combination of skills business development, business transformation, corporate finance, capital raising, data science, lean six sigma and performance improvement

Our Services

Business Planning

- 4 A company wants to design a business growth plan, with strategic roadmap how to accelerate sales with an efficient and effective expense base

Business Transformation

- 4 A company wants to maximize value and eliminate waste. Based on data analytics, a company aims to optimize the flow of people, equipment and cash

Corporate Finance

- 4 Raising Capital - a company is seeking either growth capital or acquisition financing
- 4 Recapitalization - a company may seek to recapitalize its ownership structure to attract external investors or take out existing shareholders
- 4 Restructuring – a company wants or needs to (re)negotiate to improve or reset its financing terms and conditions
- 4 M&A and Valuation - Shareholders (incl. PE portfolio companies) are considering to sell the company




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Based on our experience, we share a structured approach how to develop a successful agile lean business transformation

- 1) Establish a project team and hand pick your team members wisely
- 2) Listen to the voice of the customer and business. The key to success is customer centric with an agile approach (ability to move quickly & easily)
- 3) (re-)design your business plan. Start with why, what, how. What is your value proposition?
- 4) Make what sells, tighten the ship and cash is king. Manage your liquidity position on a regular basis
- 5) Focus on data analysis, watch for trouble signs/ red flags and stress test management projections
- 6) Value creation is a moving target. Reorganize your equipment, people and cash around value streams
- 7) Create a winning performance culture with self managing teams driven by collaboration, constant focus on business value and appropriate level of quality

Dream Big – Act Small – Start Now & Evaluate
[Contact us](#)

In case you require support, please contact us

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